

THE PROCESS

INTENT TO PURCHASE

Once the customer agrees that this is the car they want and if terms and conditions are agreeable, it's the car they will buy, is when the T/O to VPS happens.

FINANCE INTERVIEW

VPS takes T/O and will call customer and verify all information on credit app and cover some qualification questions.

BANK APPROVAL

When VPS gains approval they will structure and call and soft close customer.

SUBMIT FOR FUNDING

VPS will send copies of signed documents to customer and dealer.

**\$\$\$ DEALER IS PAID BY
FINANCIAL INSTITUTION
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CREDIT APP

Customer fills out an online credit application.

COMMUNICATION

VPS will keep customer informed through the process via calls or texts so that you don't have to.

PRESENTATION/REMOTE SIGNING

When customer agrees VPS will schedule zoom presentation and give product presentation and complete deal paperwork.

FINALIZE IN DMS

VPS will put costs in for products and bank fees and calculate reserve.